



Workforce attrition studies have shown that successful employee training programs produce many benefits to companies and organizations including:

- Improved employee performance
- Enlarged company profits
- Elevated competitive edge
- Heightened worker productivity
- Improved customer satisfaction
- Increased employee retention

Firms that invest \$1,500 per employee in training compared with those that spend \$125 experience an average of 24 percent higher gross profit margins and 218% higher revenue per employee.

*(source: Laurie J. Bassi et al., "Profiting From Learning: Do Firms' Investments in Education and Training Pay Off?" American Society for Training and Development, 2000)*

"We have been able to significantly reduce the number of hours lost to accidents and the cost of meeting our OSHA-mandated training requirements through the use of TPC's online safety courses."

**Joel G.**  
Training Coordinator  
Mitsubishi Polyester Film LLC

Just a 2% increase in productivity has been shown to net a 100% return on investment in training.

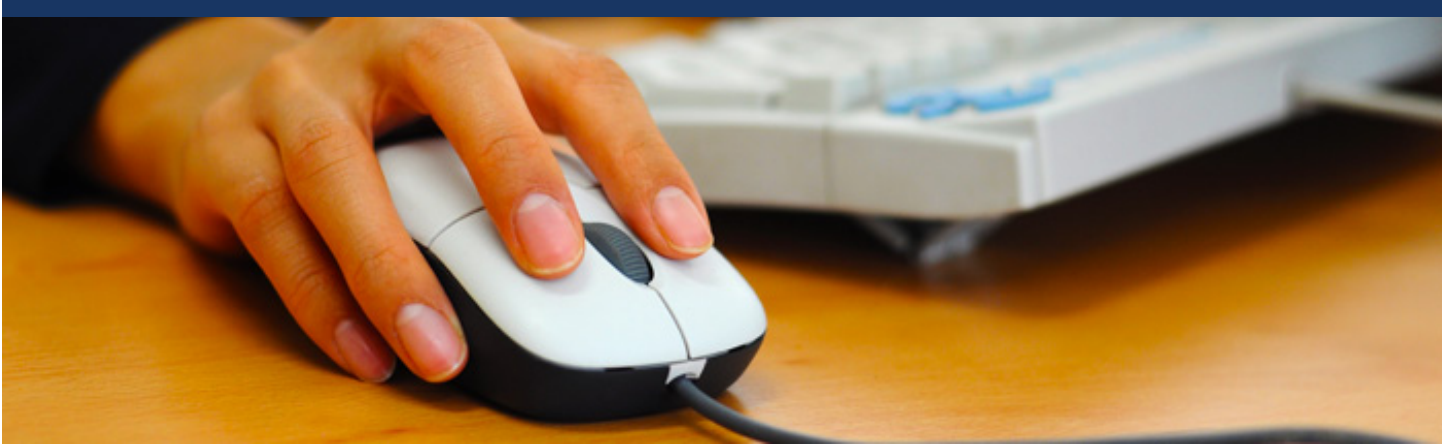
*(source: "The 2001 Global Training and Certification Study," CompTIA and Prometric).*

Motorola calculated that every dollar spent on training yields an approximate 30% gain in productivity within 3 years. Motorola also used training to reduce costs by over \$3 billion and increase profits by 47%.

*(Tim Lane et al., "Learning to Succeed in Business with Information Technology," Motorola.)*

TPC Online™ delivers outstanding course content to meet our safety training requirements, as well as technical skills training for our building maintenance engineers. The learning platform automates the management of all training information at our facilities across the country.

**Mike R.**  
Vice President of Engineering  
Behringer Harvard



## Results of Interactive Training with TPC Online™

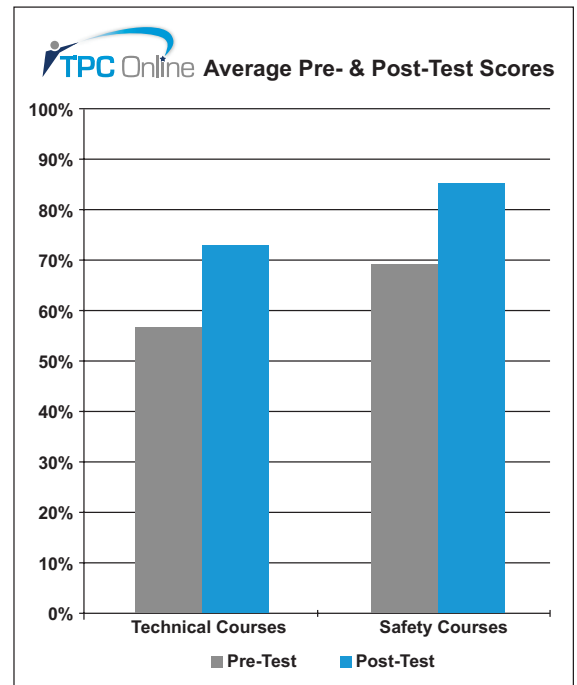
Training delivered through TPC Online™ brings astounding knowledge gains. Trainees studying technical skills and safety courses show significant improvement between pre- and post-test scores.

On average, trainees score 16 points higher on post-tests. That means that trainees increase their knowledge on technical skills by 30%. For safety procedures, trainees increase their knowledge by 23%.

The dramatic increase in knowledge can be attributed in part to the interactive format of TPC Online™ courses. When training programs include active elements, trainees exhibit higher retention rates. Their retention rates are further increased when training is reinforced through hands-on instruction.

“Using a combination of TPC Online™ self-study courses to cover the basics, followed up with a TPC instructor to provide equipment-specific training, we have been able to significantly improve the performance of our maintenance organization,” said Scott G., Maintenance Trainer at Abbott Nutrition.

To learn more about the knowledge gains in your industry, contact your TPC Training Consultant at 800-837-8872.



## Percentage of Knowledge Gained by Industry

Industry	Technical Skills Increase	Safety Topic Increase
Automotive	34%	43%
Chemical	27%	9%
Food & Beverage	28%	20%
Metals & Minerals	41%	26%

Industry	Technical Skills Increase	Safety Topic Increase
Petroleum Refining	25%	46%
Property Management	32%	11%
Pulp & Paper	27%	30%
Utilities	22%	10%